

## Key details

<b>Fund type</b>	Listed Investment Company
<b>Invests in</b>	Smaller Australian companies
<b>Listing date</b>	26 October 2006
<b>Financial year end</b>	30 June
<b>Typical portfolio size</b>	10-20 stocks
<b>Investment criteria</b>	Long term growth
<b>Performance objective</b>	Long term growth of capital and dividends
<b>Manager</b>	Fisher Funds Management Limited
<b>Management fee rate</b>	1.25% of Gross Asset Value (reduced by 0.10% for every 1% of underperformance relative to the change in the NZX 90 day bank bill index with a floor of 0.75%)
<b>Performance benchmark</b>	Changes in the NZX 90 day bank bill index + 7%
<b>Performance fee</b>	15% of returns in excess of benchmark and high water mark
<b>High water mark</b>	\$1.03 per share
<b>Shares on issue</b>	103.2m
<b>Share price</b>	81 cents
<b>Market capitalisation</b>	\$83.6m
<b>Warrants outstanding</b>	50.1m (exercisable quarterly, expire 27 Oct 2011)
<b>Warrant exercise price</b>	75 cents
<b>Gearing</b>	None (maximum permitted - 20% of Gross Asset Value)
<b>Net Asset Value (NAV)</b>	Undiluted \$0.96, Diluted \$0.89 (both unaudited)
<b>Dividend policy</b>	2% of average NAV per quarter; dividend reinvestment plan is offered
<b>Dividend payment dates</b>	March, June, September & December
<b>Dividends paid since listing</b>	10.6 cents per share
<b>Share buyback programme</b>	From 1 November 2009 to 31 October 2010
<b>Contact</b>	enquire@barramundi.co.nz, telephone 09 489 7074
<b>Website</b>	www.barramundi.co.nz

## Portfolio

### Key Portfolio Positions:

Aevum 10%, Pharmaxis 8%, Toxfree Solutions 6%, WHK Group 6% and Centrebet 6%. The remaining portfolio is made up of another fifteen stocks and cash. The average market capitalisation of companies within the Barramundi portfolio is \$316m.

## Management

Barramundi's portfolio is managed by Fisher Funds Management Limited. Frank Jasper (senior portfolio manager) and Terry Tolich (senior investment analyst) take the prime management responsibilities and are both highly experienced in researching and investing in smaller companies. Fisher Funds are based in Takapuna, Auckland.

## Board

The Manager has authority delegated to it from the Board to invest according to the Management Agreement and other written policies. The Board of Barramundi comprises independent directors: Rob Challinor (Chairman), Annabel Cotton, Ian Hendry and James Miller; and non-independent director Carmel Fisher.

## Investment Selection Criteria

» History of earnings growth » Sustainable competitive advantage » Above average forecast earnings growth » Quality, committed management  
» Strong track record » Pricing/valuation

Refer to Barramundi website for full STEEPP criteria.

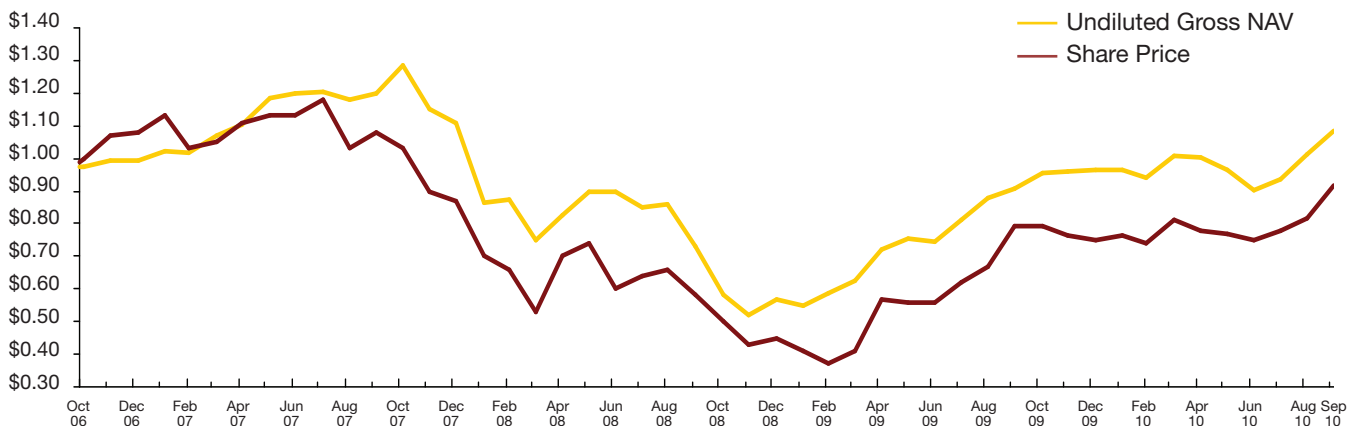
## Net Asset Value Performance:

(The unaudited BRM NAV is announced to the New Zealand Stock Exchange every Thursday and at month end)

To 30 September 2010	Last 6 Months	Last 12 Months	Last 2 Years	Since Inception
<b>BRM NAV</b>	+8%	+20%	+48%	+11%
<b>BRM Share Price</b>	+13%	+15%	+58%	-8%
<b>S&amp;P/ASX Small Ords Industrials Gross Index (in NZ Dollar terms)</b>	0%	+6%	+13%	-9%

Note: The BRM unaudited NAV performance includes dividends paid, which are assumed to be reinvested. The BRM Share Price performance includes dividends paid.

### Barramundi Unaudited Net Asset Value and Share Price



Above Gross NAV performance includes dividends paid, which are assumed to be reinvested. Above Share Price Performance includes dividends paid.

### Discount

Many closed-end listed investment companies, in NZ and elsewhere around the world, trade at discounts to NAV. This reflects a number of factors including:

- » market sentiment;
- » the quality and assumed prospects of the underlying portfolio, the ability or otherwise of investors to replicate the portfolio constructed; and
- » the net present value of future investment management fees.

### Capital Management – share buybacks

- » Since December 2007, Barramundi has purchased its own shares from time to time.
- » Barramundi has a buyback programme in place allowing it (if it elects to do so) to acquire up to 5m shares during the year ending 31 October 2010.
- » Buybacks can work well in circumstances where excessive discounts to NAV exist.
- » Buybacks can increase the NAV applying to the remaining shares on issue.
- » Shares bought back by the company are held as treasury stock.
- » Shares held as treasury stock are available to be re-issued for the dividend reinvestment plan (see below), share placements and to pay any performance fees.

### Capital Management – dividend policy

- » 'Distribution Policy' introduced in August 2009. This policy has been well received by shareholders as it gives them an attractive and regular return that is referable to the NAV.
- » Under this policy, 2% of average unaudited NAV is targeted to be paid to shareholders quarterly.
- » Shareholders who prefer to have increased capital rather than a regular income stream have taken the opportunity to participate in the company's dividend reinvestment plan (DRP). Shares issued to DRP participants are at 3% discount to market price.
- » Barramundi became a portfolio investment entity (PIE) on 1 October 2007 and since then, dividends paid to NZ resident shareholders have not been subject to further tax.

### Investment

At 81c Barramundi yields 9% net (based on this year's dividends of 7.09cps) and currently trades at a discount to diluted NAV of ~ 9%. The discount could provide value, as investors are able to purchase a portfolio with an unaudited diluted NAV of \$0.89 per share for only 81 cents per share.

Barramundi provides investors with the opportunity to invest in a long term portfolio of smaller Australian companies and gain access to a disciplined investment process and the investment experience of the Manager. Barramundi's future price performance depends upon a number of factors, including the direction of the equity markets, the returns achieved by the particular shares held in the portfolio and the discount to NAV.

**DISCLAIMER:** The information in this fact sheet has been prepared as at the date noted on the front page. The information has been prepared as a general summary only, and is by necessity brief. Other important information relating to Barramundi Limited and the management agreement with Fisher Funds Management Limited is available at [www.nzx.com](http://www.nzx.com) and Barramundi Limited's page at [www.companies.govt.nz](http://www.companies.govt.nz). This fact sheet is not intended to take the place of professional advice and should not be relied upon in forming a decision to purchase shares in Barramundi Limited.

The above data contains certain information relating to historical performance of Barramundi Limited; fund performance can and will vary, and future results may have no correlation with results historically achieved.